

About the ROF Group Summary:

A large part of the value of the ROF program is the discussion with other dairymen about the amount of change in ROF from month to month as well as possible causes and how to correct (or repeat) them. The ROF Group Summary report is a summary of all members results for the current month (of your ROF group) on 1 page for comparison purposes. Everyone's right to privacy is acknowledged in that no names appear – only your member code. HOWEVER, in the interest of getting the most from the program, it is strongly recommended that you let others know who you are and tell your story. In doing this you will help others and they in turn will help you.

ROF shows the \$\$ impact of changes. The discussion can help you determine what changes to make that will increase the long term profit.

Below is a short description of how to use this report. For more information, contact CanWest DHI Herd Management Specialist to discuss details (see ROF contact section).

Member Code	Change in ROF (\$/100 cows / mo)	ROF /Cow	Revenue /Cow	Feed /Cow	Feed /L Feed/TDMI	TDMI DM1	% Forage	Cows /50 kg Fat	Milk /Cow	Fat /Cow	Protein /Cow	Change In DIM (\$000)	
Well14 Change/cow \$5.07	\$1552	\$13.04	\$16.85	\$3.82	\$0.132	20.9	32.1	29%	44.0	28.9	1.14	1.01	10 (200)
Well27 Change/cow \$0.49	\$1332	\$12.51	\$16.54	\$4.03	\$0.138	24.8	14.2	37%	43.4	29.2	1.15	0.96	-3 (152)
Well18 Change/cow \$0.43	\$947	\$14.05	\$18.83	\$4.76	\$0.154	26.6	15.7	36%	37.2	31.0	1.34	1.08	-5 (185)
Well32 Change/cow \$0.29	\$494	\$12.01	\$15.37	\$3.36	\$0.125	20.3	10.4	21%	47.5	26.8	1.05	0.96	10 (78)
Well25 Change/cow \$0.27	\$477	\$14.21	\$18.35	\$4.15	\$0.134	24.9	15.2	41%	38.0	31.0	1.32	1.05	-17 (145)
Well37 Change/cow \$0.14	\$213	\$14.71	\$18.95	\$4.23	\$0.127	22.4	12.1	24%	39.2	33.4	1.28	1.13	-8 (122)
Well34 Change/cow \$0.05	\$38	\$13.14	\$17.16	\$4.02	\$0.134	23.4	15.7	47%	41.5	30.0	1.21	0.99	9 (152)
Well29 Change/cow \$0.26	(\$22)	\$12.79	\$16.63	\$3.84	\$0.131	23.9	13.2	35%	43.3	29.3	1.15	0.97	9 (145)
Well12 Change/cow \$0.49	(\$730)	\$13.61	\$18.04	\$4.43	\$0.141	24.3	14.3	29%	39.8	31.4	1.26	1.05	12 (205)
Group Avg. (# Members = 42% of club)	\$437	\$13.34	\$17.42	\$4.07	\$0.135	23.4	13.6	35%	41.5	30.1	1.21	1.01	107

- The report is sorted so that the largest change in ROF from previous analysis is at the top. This allows you to see the magnitude of the change from top to bottom in your group.
 - ➔ The information here is from all members who did an analysis within the month indicated.
- Each line shows the basic information from each member of the group.
 - ➔ Compare the ROF to the other items that are reported to try and find relationships or trends.
 - ➔ Try to identify the 1 (or 2) items that seem to have the closest relationship to the change in ROF
 - ➔ Which has the most impact on change in ROF - production items, cost items, or is it feed, management or environment changes?
- Look at items that are not reported other places such as DIM, Cost/L or cost /TDMI.
 - ➔ How large is the range in the cost/ Cow -- in Cost /L, in Cost/ T, TDMI?
 - ➔ How large is the range in cost
- Get together with others to discuss to find a solution! Then act on it.