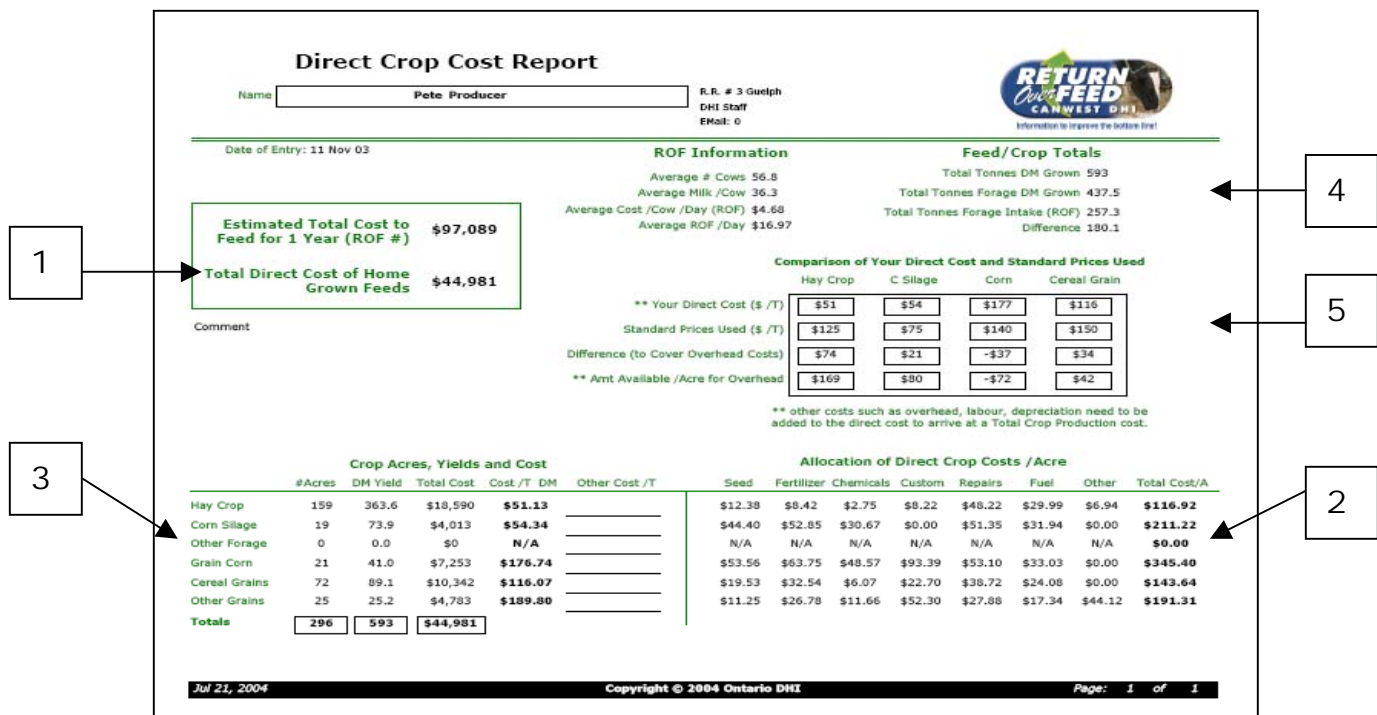


## About the Direct Crop Cost Report:

This report needs more interpretation than any of the others. It will show a calculation of cost /acre and cost /T for each group. **Check the cost /acre** to see if it seems correct. If not make corrections and rerun the report. If it is and the cost /T seems high or low, then the issue is the yield. In most cases the yield is the largest variable affecting cost /T.

The report looks at the DIRECT cost to grow your crop – Seed, Fertilizer, Chemicals, Custom Work, Machinery Repairs, Fuel and Other Crop costs. This allows a reasonable peer comparison and you can add the Overhead, Labor, Depreciation and Land Value as it applies in your particular situation. Your TOTAL cost per crop can only be calculated when the other costs are added. Use the same methodology for those as was used for the direct costs.



- This area is a comparison of your Total ROF Feed costs (prorated to 1 year) and the DIRECT COST of your home grown feeds.**
  - Expect ROF to be higher because it contains purchased feed costs and because all of your costs are not included.
  - If the home grown cost seems incorrect, check your inputs
- This area shows the Cost /Acre by crop** according to your allocations.
  - Check to make sure they seem reasonable before looking further. If there appears to be errors, check your inputs.
- This area takes your Cost/Acre and reports it as COST /T.** If you disagree with this # and cost/acre looks reasonable, then check the yield.
  - Total yield should be the most accurate # - do not assume your estimated yield/acre is accurate because of variable yield over all fields.
  - Expect lower yields (and higher cost /T) with immature forages

4. **This area compares total yield with ROF forage fed** as a cross check on yields
  - Dry cow and heifer feeds are not reported here. The forage yield should be higher than the forage fed by at least the amount fed to other livestock.
  - If the difference looks too high, check the yields. It is not uncommon to overestimate actual yield.
5. **This section is a comparison of your direct costs and ROF Standard prices**
  - It shows the difference between what the ROF program uses and your DIRECT costs on a /T and /Acre basis
  - Add your other costs to your direct costs to see if your Total costs are higher or lower than the Standard Prices.
  - If your costs are substantially higher than the “Standard Prices” consider why you are growing this crop.

The section at the center/top of the report is the average of your ROF results for the past year. For your information only.