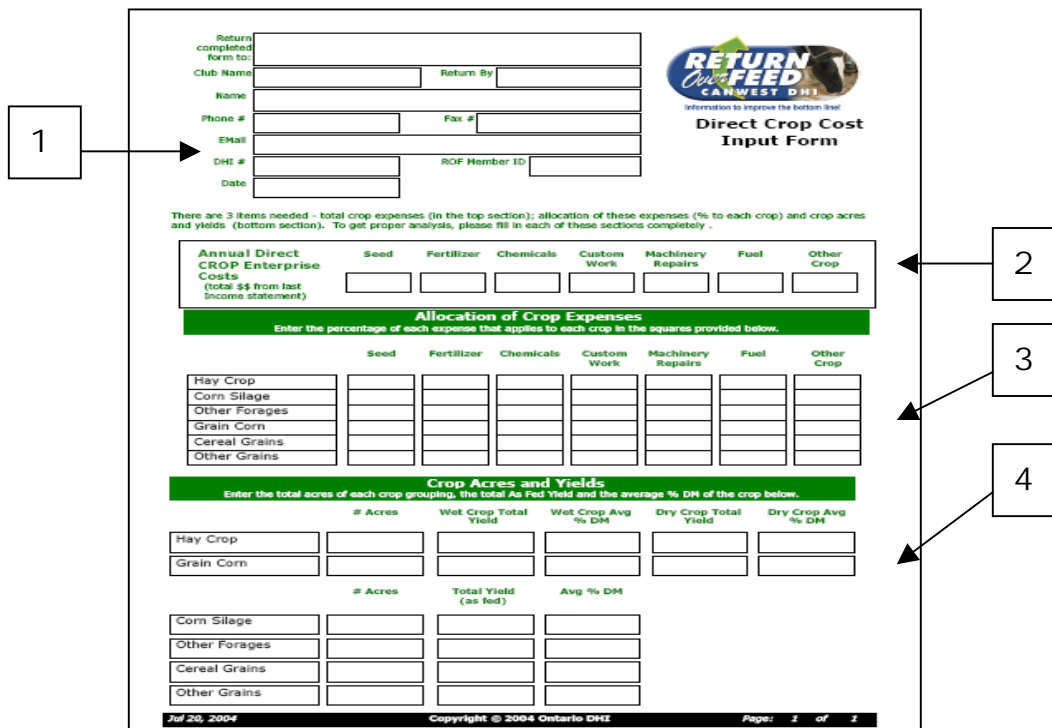


About the Direct Crop Cost Input Form:

This form is more detailed than the other input forms. The concept is to enter the costs for the 7 crop costs listed and allocate each cost to the appropriate crop on a % basis. Then enter the total yield information for each crop and the program will calculate the **Direct Cost /T** for home grown feeds. This is the best calculation for peer comparison purposes. To arrive at your **Total Cost/T**, you need to calculate the overhead costs and add it to this result. Below is a short description of how to fill out this form.



The form is titled "RETURN OverFEED CANWEST DHI Direct Crop Cost Input Form". It contains several sections:

- Section 1:** Member information including Return completed form to, Club Name, Return By, Name, Phone #, Fax #, EMail, DHI #, ROF Member ID, and Date.
- Section 2:** Annual Direct CROP Enterprise Costs (total \$\$ from last income statement) with input fields for Seed, Fertilizer, Chemicals, Custom Work, Machinery Repairs, Fuel, and Other Crop.
- Section 3:** Allocation of Crop Expenses. A table where users enter the percentage of each expense that applies to each crop group (Hay Crop, Corn Silage, Other Forages, Grain Corn, Cereal Grains, Other Grains).
- Section 4:** Crop Acres and Yields. Two tables where users enter the total acres, wet and dry crop total yields, and average % DM for each crop group.

Numbered callouts in the image point to: 1. Member information; 2. Annual Direct CROP Enterprise Costs; 3. Allocation of Crop Expenses; 4. Crop Acres and Yields.

1. **Make sure Member information is correct**
2. **Enter the Total cost from last year for the 7 costs listed**
 - ➔ The best place to get it from your income statement. Only enter costs that apply to home grown feeds used to feed the herd (ie. If possible ignore cash crops)
3. **Allocate each cost to each group of feeds listed**
 - ➔ Based on what you know was spent on a crop or your best estimate
 - ➔ Allocate on a percentage basis. Totals DO NOT have to add up to 100% (eg fuel may be used for other purposes)
4. **Enter Total Crop Acreage and Yield for each group of feeds listed**
 - ➔ Enter the # acres for each of the groups of crops listed. You may have to combine some crops (eg mixed grain and barley as Cereal grains)
 - ➔ Enter the total "As Fed" yield of the each crop group identified. In the case of hay crop you may have both wet and dry yield (eg 500 T haylage + 150 T hay)
 - ➔ Enter the average %DM for each crop group (remember HM Corn is 72% DM not 28%)

The resulting report will show a calculation of cost /acre and cost /T. Check the cost /acre to see if it seems correct. If it is and the cost / T seems high or low, then the issue is the yield. In most cases the yield is the largest variable affecting cost /T.